

## Bartholet Ropeways strengthens the location Switzerland and especially Flums



The BMF Group is worldwide known for its high quality standards and innovative solutions in the ropeway industry. At the moment the company counts about 350 employees which are active in different state-of-the-art locations all over Switzerland. Because of the wide ranged and future-oriented offer in the segments development, production and service the BMF Group enjoys a very good reputation for more than 55 years. BMF stands for "Swiss Made" which is known for its high quality, security and precision.

### Innovative and ready for the urban future

Bartholet Ropeways is able to record a constant and healthy growth for many years now. The company has developed the newest generation of luxurious chairlifts and panoramic cabins in cooperation with "Porsche Design Studio". In addition to that the company complemented the first fully automatic cable car system without any operating staff. With very well elaborated urban systems the BMF Group has been on a highly successful course in countries such as France, Turkey, Lithuania, Mexico, Poland, and in the near future also in Moscow.

### Growth in Flums

To be able to manage the growth of the company the BMF Group continuously invests in its infrastructure. In the year 2018 the latest generation of a Lean-factory of the cabin construction company "Ganglof Cabins AG" will be built in Flums.



Rendering of the new production factory

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### Ein Unternehmen der BMF Group AG

Seilbahnen  
Maschinenbau  
Lasertech  
Grossbearbeitung  
Swiss Rides  
Swiss Road Trains  
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In the segment of mechanical construction there have already been installed six brand new high quality machining centres. In the machining centre the company realises a new production installation for driving wheels up to 8 meters diameter. Thanks to these Investments the machinery is always up to date so it can comply with the rising requirements.

### National and international expansion

Through the specific expansion of the product portfolio the group could in the last years achieve due to the domestic and international geographic. A significant part of the companys future growth will be in Asia. Firstly the chinese government decidet to support the ski sport with the goal that it will be a national sport one day. On the other hand the Asian and also the south American marked are willing to force the use of urban ropeway systems as an alternative to the common modes of transport. The use of urban ropeway systems contains al lot advantages. Comparably it is a cost efficient solution, highly environment-friendly and high level of security and performance. It also has its pluses particularly when there is no space for the conventional transport facilities.

### New Equity partner

RANTUM Capital which is based in Frankfurt has replaced ARGOS SODISTIC as an Equity Partner with the Cedarlake Private Equity Fund 1 after 7 years.

The Asian market offers big growth potential in the development of new skiing areas as well as urban transport systems for overloaded cities. It would also be a good alternative to the expensive bridge constructions over the rivers. Die BMF Group is already now realising several ropeway projects in China and Korea.

### Statement

“We are very pleased to have a reliable and financially strong partner on our side which can support us for the upcoming projects in Asia and with the urban transport solution in general. The whole management team is really looking forward to a new period of the company“, pointed out Roland Bartholet chairman and CEO.



*R. Bartholet*  
**Roland Bartholet**  
president of the board

*Thomas Spiegelberg*  
**Thomas Spiegelberg**  
vice president of the board

*Placi Wenzin*  
**Placi Wenzin**  
board of directors

Flums, November 13 2017

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